

Nature Wise Inc.

920 So. 1st Street
Springfield, IL 62704-2716

Phone (217) 341-9501
Fax (217) 528-0864

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Pete Held
Environmentally Safe Products Inc.
313 W. Golden Lane
New Oxford Pa 17350

Dear Pete,

I'm writing this letter to you after our conversation on 08/09/00

I purchased some of your ESP product recently. Here are the backgrounds & findings of my installation. I live in a 100 year old house in the heart of the heat & humidity zone. After living here for 44 years I've noticed a pattern that has developed in the summer. Typically the 2nd story has run anywhere from 5 to 20 degrees hotter than the 1st floor. On July 4, 2000 I installed Econo-E in my attic over the existing cellulose insulation in place. As the temperature in the attic was approaching 120 degrees, I didn't exert any extra effort to try and seal the joints & perimeter. On July 6, the temperature upstairs was the same as the downstairs. In 44 years of living in this house the air conditioner has never cooled the 2nd floor adequately. Since the installation of E.S.P. I can now enjoy a comfortable night of sleep. The air conditioner finally cools the 2nd floor.
Case 2.

I am also a general contractor.

I recently completed a screen porch with a cathedral ceiling for a customer.

I sold & installed, single sided Econo-E on the bottom side of the ceiling joists.

Before starting the installation, my employee was complaining about the tremendous heat radiating down from the roof. After installing the Econo-E, it was actually cooler on the porch than it was standing in the yard under a shade tree.

I invited the home owner to come up on the porch & experience the difference for himself. He came to the same conclusion, it was cooler on the porch than it was standing under a shade tree!

Thanks for a greatly needed product. I am astounded by it's performance.

Sincerely,
David Colonius
DBA Nature Wise, Inc.



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Inc.**

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